
Beyond APC Discounts: The Evolving Role of Institutional Open Access Partnerships

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An Established Partnership in Croatia

70+ Croatian institutions participating in MDPI's Institutional Open Access Program through **CARLC (Croatian Academic and Research Libraries Consortium)**

Non-Central IOAP Agreement

- **Discount on Article Processing Charges**
- Automatic recognition of institutional affiliation
- Access to IOAP benefits without additional applications or discount codes

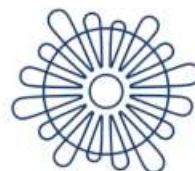
An established partnership. What comes next?



University of Zagreb



Sveučilište
u Splitu

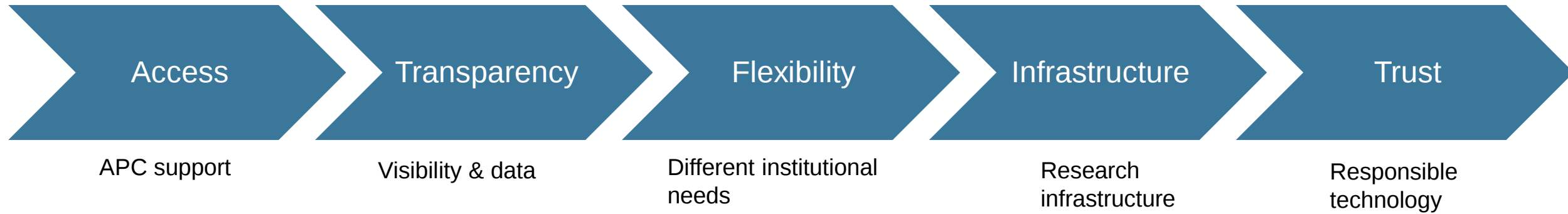


Sveučilište u Zadru
Universitas Studiorum
Jadertina | 1396 | 2002 |



From Open Access to Partnership

Open Access Was the Starting Point, Not the Destination



Different Institutions, Different Models

NON-CENTRAL	CENTRAL	FIXED/FLAT FEE
• Author / funder pays • APC paid by the author or funding source • Institutional discount applied automatically • No financial commitment for the institution	• Institution pays • Institution selects which articles to fund • APCs managed centrally • Individual, collective or prepayment options	• Institution pays • Predictable annual commitment • Agreed annual publication volume • Fixed annual fee • Greater budget predictability



Different models allow institutions to choose the level of financial involvement that best fits their needs.

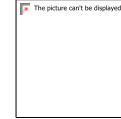
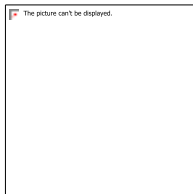
Beyond the Discount

Value for Authors and Libraries



For Authors

- **Discounts on APCs.**
- Additional discounts on MDPI products and services.
- Easy access to the discount. No codes, applications, or additional steps.
- Simplified workflows for centrally paid invoices.
- Additional support to publish in Open Access from their library and MDPI.



For Libraries & Institutions

- Access to **an institutional dashboard** with comprehensive article metadata for current and past submissions from affiliated authors as well as COUNTER data.
- Streamlined processes and flexible workflows for invoice payments (direct, collective, prepayment).
- Simple agreements, with no hidden clauses.
- Automated Institutional Repository deposits.
- Commitment to supporting Open Access and their researchers.

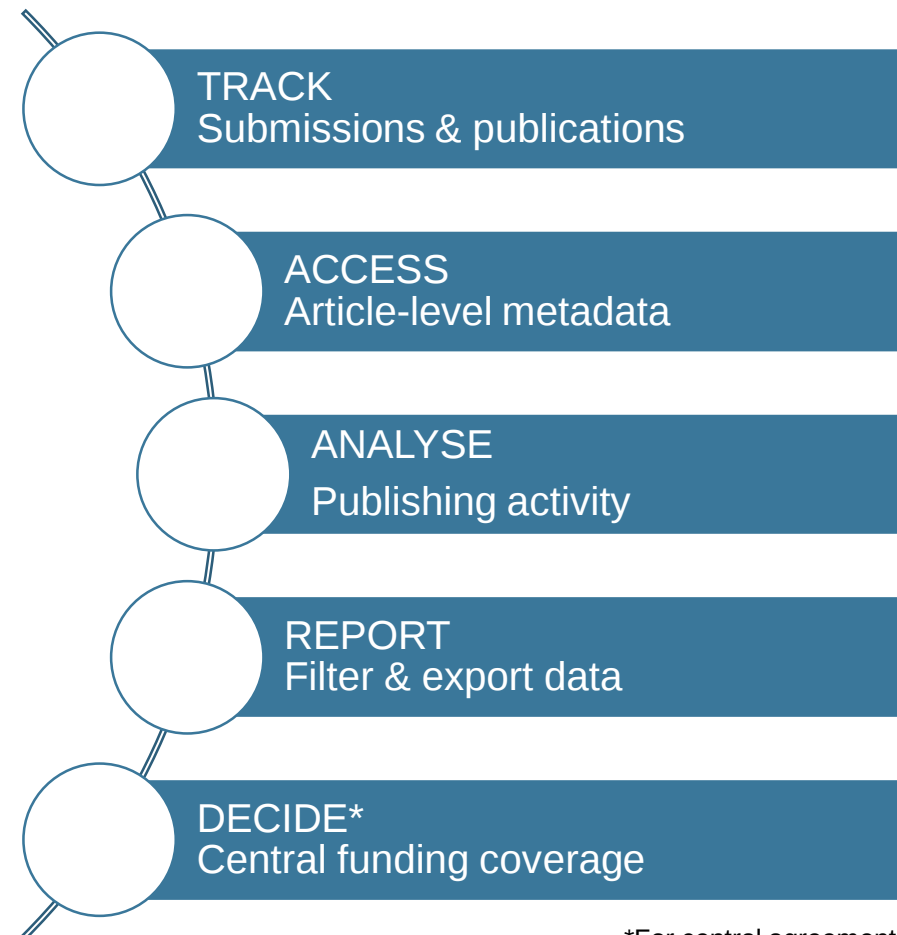
ACADEMIC PUBLISHING WORKSHOPS:

Academic writing · Open Access · Publication ethics · Peer review · Research integrity

Making publishing easier for authors while providing greater visibility for institutions.

Transparency in Practice: The Institutional Dashboard

The screenshot displays the Institutional Dashboard interface. On the left is a sidebar menu with sections: **Account** (Dashboard, Manage Accounts, Change Password, Profile, Logout), **IOAP Participant View** (Overview of Articles, Account Information, Manage Your Automated Email Alerts, Affiliated Editors, Articles Published, Performance, Invoices, Emails to Receive Notifications, IP Ranges, COUNTER Reports, Manage Admins), and **Submissions**. The main content area has a 'Search' header with an 'IOAP' dropdown set to 'All'. Below are input fields for 'Manuscript ID' and 'Manuscript Title', a 'Category' section with radio buttons for 'All', 'Under Processing', 'Accepted', 'Rejected', and 'Published', and date pickers for 'Submission date' and 'Acceptance date'. There are checkboxes for 'Corresponding authors only' and 'Central payment papers', followed by 'Search' and 'or Reset' buttons. The results section, titled 'Papers published (Data as of 2010)', shows '16743 manuscripts found.' and a breakdown: 'All (16743) | Under Processing (284) | Accepted (25) | Rejected (5567) | Published (10867)'. An 'Export Report' button is at the bottom right.



*For central agreements



From receiving a discount to understanding institutional publishing activity.

Beyond the Agreement: Supporting the Research Lifecycle

Preprints.org

A platform for posting early-stage research before peer review



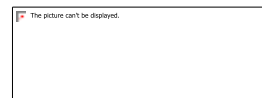
Scilit

A free scholarly literature database



SciProfiles

An innovative social network connecting scholars



Encyclopedia.pub

An open-access platform for scholarly knowledge



MDPI Books

Publishing open access books & series



Sciforum

An open platform for scholarly exchange and collaboration



Author Services

Professional language editing and other author support



Publications

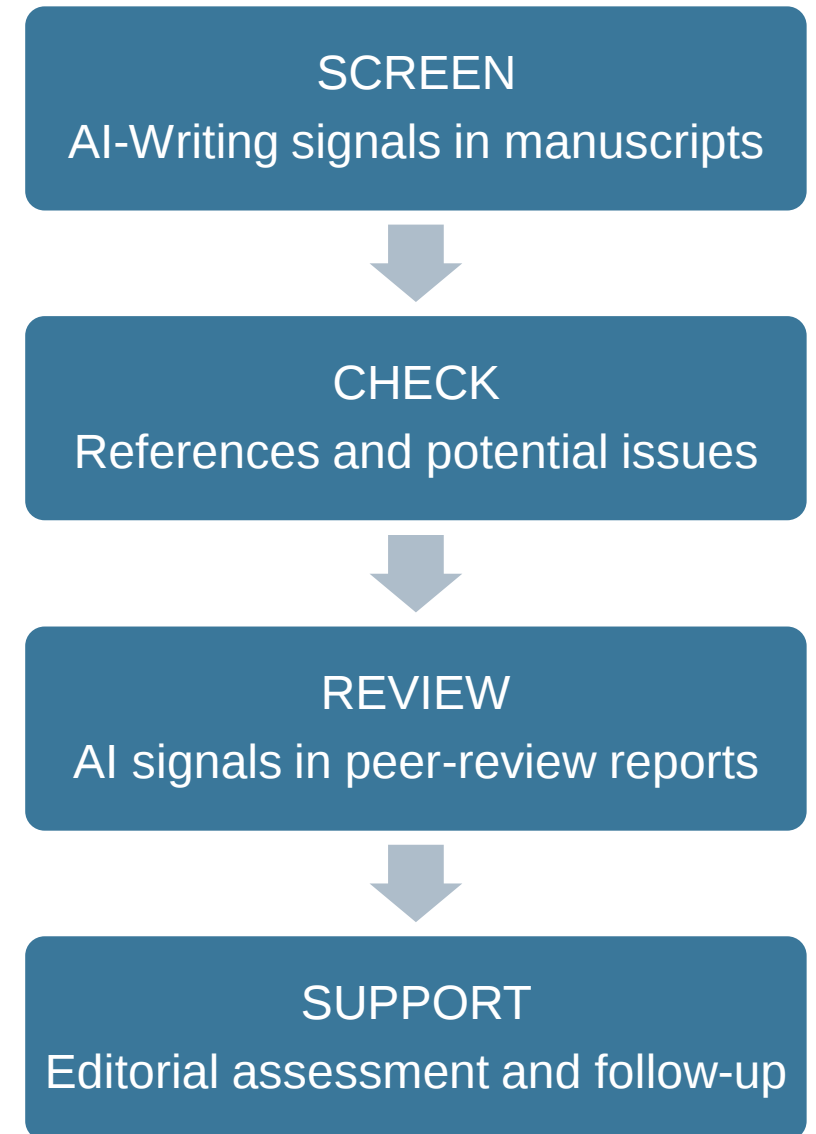
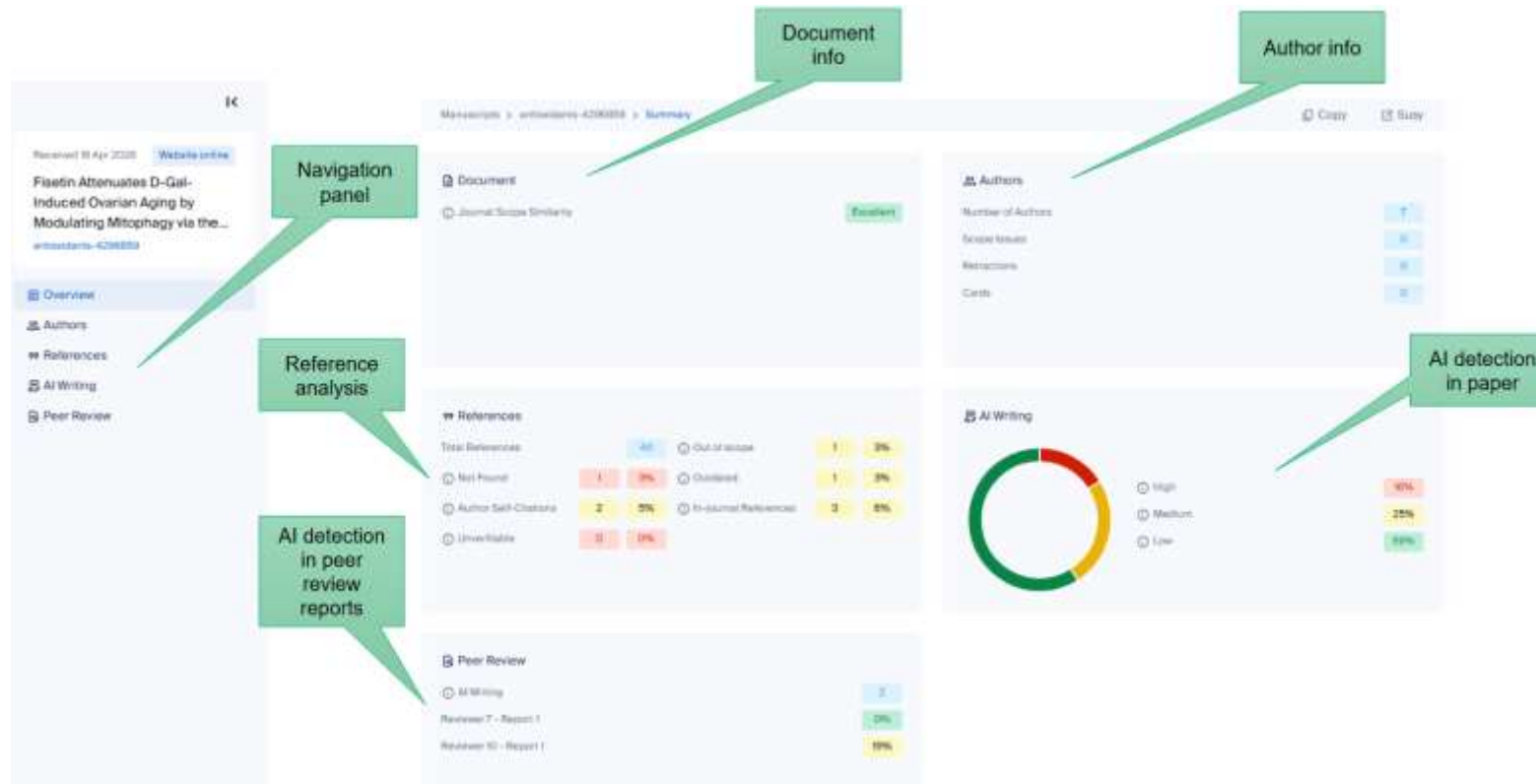
An open access journal on scholarly publishing and communication



Supporting Open Science can extend well beyond the publication of the final article.

Responsible Technology in Scholarly Publishing

Using AI to support, not replace, editorial judgement



Technology can support research integrity, while editorial decisions remain human.

What Does Partnership Mean Today?

Beyond APC discounts



The value of an institutional partnership is not only in what it discounts, but in what it enables.

Thank you!



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